

# Axnes AS and ODM GmbH Announce Strategic Partnership to Expand Defense and Aviation Communications Solutions



**Washington, DC — October 15, 2025 —** At the prestigious [Association of the United States Army \(AUSA\) Annual Meeting & Exposition](#) in Washington, DC, [Axnes AS](#), a global leader in advanced wireless intercom systems for aviation and defense, and [ODM GmbH](#), a premier developer of high-performance headset solutions, officially announced and signed a strategic cooperation agreement. This milestone partnership is set to redefine integrated communication capabilities for defense and aviation professionals across Europe and worldwide.

The agreement establishes **ODM GmbH as Axnes' official representative in the DACH region—Germany, Austria, and Switzerland**—specifically focused on defense markets. This strategic move enables Axnes to strengthen its footprint in one of Europe's most technologically advanced and procurement-active regions, while leveraging ODM's deep market knowledge and established relationships.

Simultaneously, **Axnes will begin reselling ODM's cutting-edge headset solutions globally**, integrating them into its aviation product portfolio. This collaboration brings together two complementary technologies—Axnes' robust wireless intercom systems and ODM's ergonomic, mission-ready headset designs—to deliver a seamless, high-performance communication experience for operators in airborne, maritime, and ground-based missions.

“Signing this agreement at AUSA underscores the importance and global relevance of our partnership,” said [Morten Skrovie](#), **CEO of Axnes AS**. “ODM’s expertise in headset innovation perfectly complements our mission to deliver robust and reliable communication systems to defense and aviation professionals. Together, we are enhancing operational effectiveness and safety for mission-critical environments.”

“We’re proud to join forces with Axnes and to make this announcement at one of the world’s premier defense events,” added [Christopher Kuehn](#), **CEO of ODM GmbH**. “This partnership allows us to bring our headset technology to a broader global audience, while supporting Axnes



in expanding its reach in the DACH region. Together, we're setting a new benchmark for integrated communications in demanding operational environments."

The **signing ceremony took place at the Axnes booth during AUSA 2025**, drawing attention from industry leaders, defense officials, and international delegations. The event highlighted the shared values of innovation, reliability, and customer-centric design that define both companies.

### **About Axnes AS**

Axnes is a leading manufacturer of wireless intercom systems designed for use in demanding environments, including airborne, maritime, and ground-based operations. With a focus on safety, durability, and performance, Axnes products are trusted by military and civilian operators worldwide.

### **About ODM GmbH**

ODM GmbH specializes in the development and production of high-performance headset systems for professional applications. With a strong focus on user comfort, audio clarity, and rugged design, ODM serves clients across defense, aviation, and industrial sectors.

**For more Information, please contact:**

AXNES AS  
Terje Løvåsvei 1  
4879 Grimstad  
Norway

**Media Contacts:**

**Axnes**

Klaus Frühwirth  
CMO, Axnes  
[kif@axnes.com](mailto:kif@axnes.com)

Samantha Steinman  
Product Knowledge for Axnes  
[media@productknowledge.com](mailto:media@productknowledge.com)

**ODM GmbH**

[info@odm-gmbh.com](mailto:info@odm-gmbh.com)