



# CONTRACT FOR EXHIBIT SPACE & RULES & REGULATIONS

This Contract for Exhibit Space incorporates the APSA Safety Seminar Exhibitor Rules & Regulations, included herein. By signing this contract, you acknowledge you have read and understand the exhibitor Rules & Regulations and agree to abide by them and any additional rules deemed necessary by the Airborne Public Safety Association (APSA). For additional information or inquiries, please call 301-631-2406.

**PLEASE COMPLETE THE FIELDS BELOW:**

Exhibiting Company: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_ Country: \_\_\_\_\_

Website: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Exhibit Contact: \_\_\_\_\_ Email: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

- Tabletop (Member) \$400
- Tabletop (Non-Member) \$800
- Electric \$50

- Badge 1 \_\_\_\_\_
- Badge 2 \_\_\_\_\_
- Interested in sponsoring an event

### BILLING ADDRESS

Please check box if same as mailing address

COMPANY NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_ COUNTRY \_\_\_\_\_

PHONE \_\_\_\_\_ FAX \_\_\_\_\_

EMAIL \_\_\_\_\_

### METHOD OF PAYMENT

Please make checks payable to APSA, or use your VISA, MasterCard, Discover or American Express.

VISA    MASTERCARD    DISCOVER    AMERICAN EXPRESS

CREDIT CARD NUMBER \_\_\_\_\_

EXP (mm/yy) \_\_\_\_\_ V-CODE \_\_\_\_\_

NAME AS IT APPEARS ON CARD \_\_\_\_\_

SIGNATURE \_\_\_\_\_

AMOUNT \_\_\_\_\_

#### REGISTRATION AND CANCELLATION/REFUND POLICY:

Exhibitors may reduce or cancel contracted space by submitting written notice to the APSA Headquarters on the following schedule:

- Written notice received 60 days or more from the event: 75% refund
- Written notice received 30 – 59 days from the event: 50% refund
- No refunds will be issued less than 30 days from the start of the event.

#### ATTENDEE, PRESENTERS & EXHIBITORS –APSA CODE OF CONDUCT POLICY

Attendees, Presenters and Exhibitors at APSA events are expected to comply with instructions from staff members, convention center or hotel personnel, and are expected to conduct themselves at all times in a courteous, professional and respectful manner, refraining from language and actions that might bring discredit upon themselves, their agency, company or APSA. Such conduct includes, but is not limited to, actions disrupting the businesslike atmosphere, harassment, discrimination, inappropriate language, failing to comply with all local, state, and federal laws, and activities that endanger self and others. Attendees, Presenters and Exhibitors who do not comply with this code of conduct at any event may be removed from said event and barred from participating in any manner all future APSA sponsored or co-sponsored events.

Please return this form to:

Airborne Public Safety Association | 50 Carroll Creek Way, Suite 260, Frederick, MD 21701

Email: [bosborne@publicsafetyaviation.org](mailto:bosborne@publicsafetyaviation.org)

Fax: 301.631.2466

# APSA SAFETY SEMINAR RULES & REGULATIONS

## PURPOSE

To establish guidelines for vendors exhibiting at APSA Safety Seminars to better facilitate the conduct of the seminar vendor exhibit area.

## APPLICABILITY

These guidelines apply to all vendors exhibiting at APSA Safety Seminars. It shall be the responsibility of the APSA Corporate Representative, or his designated representative, to enforce these guidelines for the benefit of the whole group. Any deviation from these guidelines will be approved at the discretion of the APSA Corporate Representative or his/her designee.

## EXHIBIT AREA

The APSA Meeting Planner and the respective APSA Executive Director will make every attempt to secure an appropriate room for the attending exhibitors. It is recommended that the room be large enough to accommodate all the exhibitors with sufficient room in the aisles for the number of members in attendance.

## MOVE IN AND SET UP

Move in time will be published as far in advance as possible. No exhibitor will be allowed to move in prior to the published time. This time may be altered as condition change.

## TABLETOP DISPLAY

Vendors are limited to tabletop displays with no more than two company representatives per tabletop. All exhibits must fit within the lateral boundaries of a 6' table and shall be located on top of and/or behind the assigned exhibit table. Table top displays shall be limited to a height above the floor of 7 feet, and banner displays placed behind exhibit tables shall be limited to a height above the floor of 7 1/2 feet. In order to provide for the maximum view of all vendors, it is recommended that vendors with table top backdrops display along the periphery of the room. No booth type displays will be allowed. All exhibit spaces will be allocated on a first come, first served basis.

Every measure will be made to provide electricity to those vendors that require it at a cost of \$50. However, if the room is not provided auxiliary outlets to the middle of the room, it is recommended that exhibitors requiring electricity be given preference along existing wall electrical outlets. Exhibitors that do not require electricity or have table top backdrops are asked to set up in middle of the room.

Sponsors of specific events shall be offered the same, but may not be guaranteed exclusivity. Sponsors may be acknowledged at the sponsored event and be allowed to speak briefly.

APSA will host an opening reception in the exhibit display area for attendees. APSA will host a continental breakfast for attendees unless otherwise sponsored.

## EXHIBIT TIMES

Typically, exhibit times will be established by the APSA Executive Director and coordinated with the Educational Program Manager to fit the educational agenda. The APSA Executive Director and APSA Education Program Manager will allow for sufficient time for the professional members to meet with the exhibitors during the seminar.

When classes or presentations are in progress, it is suggested that exhibitors refrain from engaging in conversation that would be disruptive to the classes in session.

## DISMANTLE AND MOVE OUT

No corporate member will be permitted to dismantle their exhibit prior to the close of the seminar exhibit times. If it is necessary to move out prior to the close of the seminar exhibit times, the corporate member must notify the APSA Corporate Representative or his/her designee or the APSA Corporate Member Services Manager.

## LIABILITY, INSURANCE AND HOLD HARMLESS

In consideration for the opportunity to display services and products at an APSA Safety Seminar, Exhibitor, its officers, directors, agents and insurers, agrees to indemnify and hold harmless APSA, its officers, directors, contractors, employees and agents, the seminar facility, and any participating governmental entity, from any loss, injury, suit, action or cause of action, or claim whatsoever resulting from any incident, accident, fire, theft or any claim or loss to any person claiming loss or injury, including any loss or damage to property of Exhibitor, its employees, agent or subcontractors, loss or injury to any manufacturer's demonstration participants, their employees, agents, guests and general public. Said indemnification and agreement to hold harmless, APSA and the seminar facility, as aforesaid, shall include reimbursement for any costs, expenses and reasonable attorney's fees incurred by indemnities. Further, any claim of damage to the property of the seminar facility resulting in the immediate assessment of damages against APSA from any act or omission of Exhibitor, its agents, employees, contractors and subcontractors, shall be immediately paid or assumed by Exhibitor. Commercial exhibitors are advised that APSA will not be responsible for any aircraft brought to a safety seminar or claim stemming from an aircraft display at a safety seminar. In addition, Exhibitor acknowledges that APSA does not maintain any insurance to cover loss or damage to any property of Exhibitor. Exhibitors are advised to obtain commercial insurance to cover all losses and claims stemming from the display or operation of any aircraft at a safety seminar.

## RESTRICTIONS

APSA reserves the right to determine the eligibility of a company or their product for inclusion in the exhibits, and reserves the right to restrict exhibits that, because of noise, method of operation, materials or for any other reason, becomes objectionable to APSA. APSA also reserves the right to prohibit any exhibit that, in the opinion of APSA management, may detract from the general character of the exhibit show as a whole. In such event, APSA shall not be liable to any exhibitor for any refund of exhibit fee or expenses incurred by exhibitor to exhibit. No signs will be affixed by any means to the walls, doors or any other surface in the exhibit area or seminar facility. APSA policy firmly restricts representatives or organization that has not been assigned an official exhibit space from soliciting business and/or distributing promotional material of any type within the exhibit area or any other areas. Further, those organizations that have been assigned an official APSA exhibit space should make every effort to conduct business activities within their assigned exhibit space and not to impede traffic through the exhibit aisles or other areas of the seminar facility. All children under the age of 18 must be accompanied by an adult.

## SAFETY SEMINAR EXHIBIT CANCELLATION/REFUND POLICY

Exhibitors may cancel contracted space by submitting written notice to the APSA Home Office on the following schedule:

- Written notice received 30 – 44 days from the event: 75 percent refund
- Written notice received 15 – 29 days from the event: 50 percent refund
- No refunds will be issued less than 15 days from the start of the event

I acknowledge that I have read the above rules & regulations and agree to all in order to participate.