

PRESS RELEASE

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Conklin & de Decker Release Aircraft Cost Evaluator 18.1

New Phenom 300E & 650E Jets Data Added and More

May 8th, 2018 -- Orleans, Massachusetts -- Conklin & de Decker announced that the latest *Aircraft Cost Evaluator (ACE)* release 18.1 is now available. As the industry standard for benchmarking operating and ownership costs for more than 550 jets, turboprops, helicopters and piston aircraft, ACE is the flagship product from the Conklin & de Decker family of aircraft operating and acquisition data products.

NEW in this 18.1 Release:

- Embraer Phenom 300E and Phenom 650E
- Pilatus PC-24 (estimated)
- Bell 407 GXi helicopter
- Hundreds of costs and data points updated, including fuel and maintenance costs.

ACE subscribers also have exclusive access to the recently introduced *Conklin & de Decker Report*. The innovative report is a concept that combines key features of the Aircraft Cost Evaluator with elements of the Aircraft Performance Comparator into an easy to read report, complete with images and bar graphs.

Aircraft Cost Evaluator and the *Conklin & de Decker Report* together provide the ideal solution for aircraft owners, operators, brokers and dealers that need to make important side-by-side aircraft operating cost, specification and performance comparisons. ACE enables users to make critical decisions regarding aircraft acquisitions and is currently used by AMSTAT, The Wall Street Journal, Forbes, Business Jet Traveler, Twin & Turbine, Executive & VIP Jets, and AvBuyer magazine.

Subscribers can compare up to three (3) different aircraft in a single report, no matter what aircraft type is being compared, while ACE Online allows comparisons of up to six (6) aircraft. Once the analysis is completed, the easy to read comparison report can quickly be emailed as a pdf file. As Conklin & de Decker continues to expand its databases with the latest aircraft, every ACE release contains updated costs and all the necessary data for SEC reporting.

As an added benefit, ACE subscribers have access to Conklin & de Decker's online reference tool, the *Aviation Resource Library*, that provides quick access to more tools and information, such as; fuel & maintenance costs, fleet plan checklist, helicopter seating chart, max range at long range

cruise, aircraft alias', engine installation summaries and the aircraft CO₂ calculator. ACE subscribers also have access to *AircraftPedia*[™] that includes over 2,900 aircraft drawings and historical biographies on various aircraft models. The expanded library of drawings can easily be exported into presentations or proposals.

“As the pre-owned market heats up and new aircraft are being introduced, it is important for aviation managers, dealers, and other industry professionals to have quick access to aircraft data,” stated, David Wyndham, president and co-owner of Conklin & de Decker. “The Aircraft Cost Evaluator is the right tool for benchmarking operating costs or side-by-side cost and performance comparisons and we are dedicated to providing subscribers fresh data with two new releases per year,” added Wyndham.

With the latest ACE software, users can also edit nearly two dozen variables, change currencies, and change measurement units to customize reports, allowing comparisons of local costs and salaries. A query function allows the user to narrow the selection to those that meet specific performance criteria. In addition, reports can easily be exported to Word, Excel, PDF, and others, with a click of a button.

The price for the latest 18.1 release of *Aircraft Cost Evaluator* is \$875 for Jets, \$725 for Turboprops or Helicopters and \$525 for the Piston database. In addition, multiple user licenses are available for \$200. Updated twice each year, the annual subscription includes one free update and access to the *Conklin & de Decker Report 1.0*, *ACE Online* and the *Aircraft Resource Library*. Customized reports for individual aircraft can be special ordered for \$100 per aircraft for jets and \$75 per aircraft for turboprops, helicopters and \$50 for pistons. ACE subscribers can save time and shipping costs by downloading the latest software from the Members Only section of the Conklin & de Decker website.

About Conklin & de Decker

Conklin & de Decker, with more than 30 years in business, is a leader in aviation research, consulting and education with offices in Massachusetts, Texas and Arizona. The mission of Conklin & de Decker is to enable the general aviation industry to make more informed decisions when dealing with the purchase, operation and disposition of aircraft by furnishing objective and impartial information. Founded in 1984, Conklin & de Decker focuses on fixed- and rotary- wing aircraft operating cost, performance and specification databases, maintenance management software, financial management, fleet planning, market research, aviation tax issues, and financial, tax and management seminars. Conklin & de Decker consults with numerous individuals, corporations and government agencies worldwide. More information on their products and services, copies of articles published, and a unique “Members Only” section can be found on their website, www.conklindd.com.

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