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CNC Technologies Hires Mark Costa as Director of Training

Former Massachusetts State Police Lieutenant and Air Wing Executive Officer to Lead
Fast-Growing Company's Industry Leading Training Division

LOS ANGELES (January 4, 2021) – CNC Technologies, an aviation technology and wireless communications company serving the law enforcement, military and government markets, announced today it has hired law enforcement veteran Mark Costa as director of training. Costa joins the company following a 27-year career with the Massachusetts State Police where he served as the executive officer of the agency's Air Wing, retiring with the rank of lieutenant. At CNC, he will lead and expand the company's industry-leading training division, assisting clients in optimizing the performance and value of their airborne law enforcement systems through comprehensive training programs matched to each client's specific needs.

Costa brings deep expertise developing and managing large scale training programs to the role. This includes creating a comprehensive training program for pilots and tactical flight officers (TFOs) during his time with the MSP's Air Wing, where he oversaw more than 1,500 airborne missions every year. Finally, as the unit's training officer, Costa trained line pilots in all aspects of law enforcement helicopter operations and TFOs in aircraft recovery procedures. Earlier as a TFO Trainer he was also directly responsible for training state troopers to become Tactical Flight Officers. Costa is an instrument rated commercial rotorcraft pilot and certified flight instructor with experience training pilots on the EC135, AS350BA and AS355N helicopters.

"Mark has a phenomenally well-rounded understanding of all aspects of airborne law enforcement and great experience implementing and running effective, large-scale training programs," said Alex Giuffrida, founding partner and CEO of CNC Technologies. "His background both as an agency leader developing systemwide protocols and as an instructor providing hands-on training to pilots and TFO's gives him a unique perspective on building training programs that work. Both from the standpoint of meeting organizations' big picture goals and in ensuring each individual operator has the information and tools they need to succeed. We are pleased to welcome him to this important new role."

The new hire comes as CNC wraps up a successful 2020 with the company achieving record results in both the US and international markets. This has included the expansion of its CNC Aviation division, which provides sales and leasing of new and used aircraft enabling clients to purchase their entire airborne solution – from tactical mission suites to helicopters and fixed-



wing aircraft – from a single point of contact.

“CNC has always put training and support front and center in its service offerings, helping operators maximize the capabilities of the technology and systems they are putting in place,” said Costa. “The company has become a key partner for a broad list of major agencies both in the US and abroad and I look forward to working with our clients to develop, implement and support best-in-class training programs that maximize the effectiveness of their airborne law enforcement solutions.”

About CNC Technologies

CNC Technologies is an aviation technology and wireless communications company serving the law enforcement, government and military markets. Providing custom aerial surveillance, data transmission and counterterrorism solutions, the CNC team brings decades of experience deploying local, national and global communications networks for the world’s most demanding operators. CNC works with clients around the globe, delivering customized mission suite solutions tailored to match each organization’s specific mission requirements and backed by unparalleled 24/7 service and support. The company is online at www.cnctechnologies.com.

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