

MD Helicopters Announces Record Orders for 2023

Mesa, Arizona – January 9, 2024: MD Helicopters, LLC (MDH) proudly announces record orders for the fiscal year 2023. The company experienced an increase in demand, resulting in the highest number of annual orders since 2008.

MD Helicopters credits this accomplishment to its renewed commitment to customer satisfaction, enhancing aftermarket services, and striving for excellence in both the military and commercial sectors. The company's focus and unwavering dedication to providing top-tier products and services have resonated with customers worldwide and across various markets, resulting in the substantial growth observed in 2023.

Among the key contributing factors to this success are significantly improving customer support, increased investment in direct communications with customers, enhancing manufacturing efficiencies, ensuring in-stock spares availability, and maintaining healthy supplier relationships. This strategic approach has not only strengthened MDH's market position but has solidified its reputation as a rotorcraft industry leader.

In addition to the Nigerian Federal Government (12 aircraft) announced earlier this year, recent commercial transactions involved MD 530Fs designated for multi-use missions. These additions include VIP aircraft sales, featuring an expansion to the Clemens Aviation fleet, procurement by the United States Department of Agriculture for agricultural missions, and fulfilling various utility needs, such as those of WCF Aerospace, representing Skydance Helicopters that specializes in power and utility services, amongst others. MDH is actively pursuing a well-rounded approach, emphasizing both military and commercial sales and showcasing the positive impacts of the company's recent changes.

"This achievement is a testament to our dedicated team and the trust our customers have in us," said Jason Lindauer, Vice President, Sales and Marketing of MD Helicopters. "We have an aggressive campaign underway to meet face-to-face with our customers, suppliers, and prospects to gather firsthand feedback and to continue to strengthen relationships. Our commitment to excellence remains steadfast, and we're excited about the opportunities ahead."

About MD Helicopters

MD Helicopters, LLC (MDH) manufactures high-performance rotorcraft solutions that support operators flying military, commercial, law enforcement, utility, and VIP mission profiles. With thousands of aircraft in worldwide, MDH has been designing and building aircraft known for their safety, versatility, responsiveness, speed, and reliability since 1947. Our commitment to product sustainment and service customer success allows MDH to deliver aircraft unmatched in their performance and reliability. MD Helicopters, LLC is owned by an investment consortium comprised of MBIA Insurance, Bardin Hill Investment Partners LP, and MB Global Partners. To learn more about MD Helicopters, visit us at mdhelicopters.com, or follow us on Facebook, Instagram, and LinkedIn.

Caption: MD Helicopters announced record orders for 2023, including this new production commercial MD 530F.



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